

Our core product: Fiber

- ✓ Fioptics Internet is Cincinnati's fastest, most reliable fiber internet
- ✓ Dedicated Internet, Metro Ethernet and Wavelength services available
- ✓ Faster upload and download speeds up to 100 Gb
- ✓ 99.999% reliability with future-proof fiber technology
- ✓ Broadband Aggregation and LTE services available

Additional Products

- ✓ Business Calling: All-in-one calling, messaging and meetings solution.
- ✓ Secure Network: Enterprise-grade network security solution defending against cyberthreats.

Why partner with altafiber?



Reliable and Trustworthy

We put our partners first! Our team leads with a consultative approach and provides streamlined, yet scalable solutions.



Dedicated Experts

With over 150 years of technology experience, altafiber has the expertise to deliver in the most complex environments.



Local Focus

Our Partner Program Team lives in and supports your local community – enabling us to build a foundational relationship with every partner.



Growth and Innovation

We prioritize technology trends and embrace a customer-centric approach. altafiber is consistently expanding its fiber.

Gold Partner Benefits

Financial	1x Net New MRR
	7% Strategic Revenue
	3% Legacy Revenue
Technical	Dedicated Channel Management Team
	24x7 Technical Support
	Pre-Sales Consulting for all Products and Services
Sales and Marketing	Partner Logo and Co-Marketing
	Sales Tools and Collateral
	Networking Events
	Newsletter with Campaigns and Promotions

**Interested in
becoming a partner?**

Scan to learn more.

